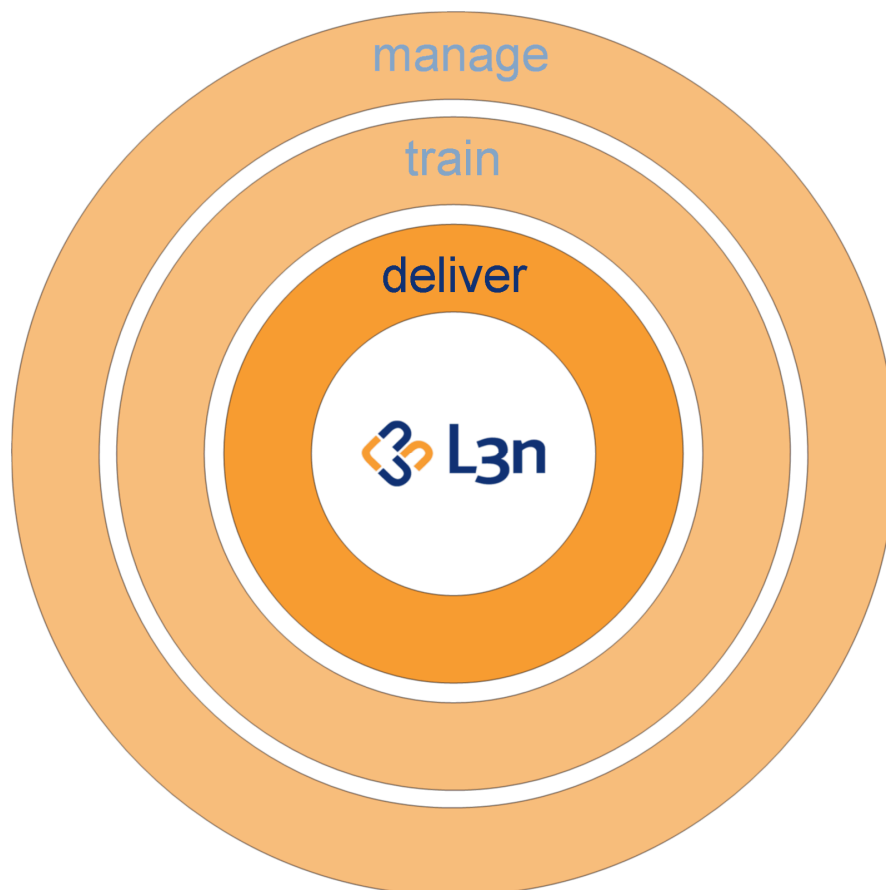




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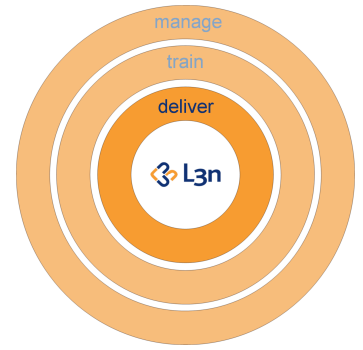


Solutions for IP





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L3n IP Solutions

Data networking solutions

Our team has many years of experience designing coherent, scalable networks for some of the world's largest carriers. Whilst an understanding of the technology is common, experience in its application to provide cost effective business solutions is not. L3n combine these skills to deliver robust, secure solutions without any unnecessary cost.

Consultancy and design

Following an initial (free) network review, our consultants will work with you to provide a cost effective solution that addresses your business needs. Our engineers have broad experience and have implemented solutions from the smallest SME or satellite office LAN, to nationwide carrier networks.

Implementation

Consultancy and theory are fine - but businesses need solutions. L3n has a successful track record in the delivery of turnkey solutions for businesses of all sizes.

Monitoring and Management

Your network is mission critical. Your business is probably not 9-5. Not all companies have the in-house capability to monitor and respond to network problems 24*7. L3n has a range of solutions to complement your internal support processes and staff. More information can be found in our brochure "L3n Manage"

Troubleshooting

Unfortunately networks occasionally have problems. Whilst some problems are obvious, others are unpredictable and can be very difficult to diagnose. In fact, without appropriate diagnostic tools, intermittent problems can be impossible to eliminate. L3n has both the diagnostic equipment and engineers to get to your site quickly, diagnose the problem and recommend remedial action.

Voice solutions

IP Telephony (IPT) is experiencing massive growth – 30-40% per annum over the next 5 years¹. This trend is set to continue for the foreseeable future as companies of all sizes migrate to IP PBX systems. The business drivers behind the migration are compelling :-

- Significant cost savings
- Improved employee productivity
- Improved customer experience
- Simplified management
- Unified messaging

IP Telephony and VOIP provide an opportunity for businesses to achieve these improvements through the convergence of voice and data into a single network. Migrating to a converged infrastructure also provide additional benefits of workforce flexibility, extension mobility and the opportunity to provide better business process integration.

¹Source : Cisco Systems

When is the right time to invest in IPT ?

This decision is influenced by a number of factors but key business drivers include :-

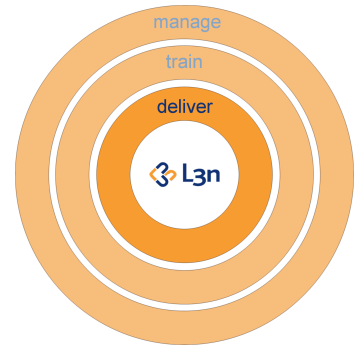
- Greenfield site or office expansion requiring PBX investment
- Current PBX due for replacement
- Planned investment in internal network infrastructure
- Need for better business process integration
 - ✦ Hot desking
 - ✦ CRM improvements

Since the Cisco IP PBX can happily interoperate with your existing system it could be that the most pragmatic solution would be to operate a hybrid system initially, for example, for "hot desking" employees or for improved call centre integration, and complete the convergence as and when this is justified.





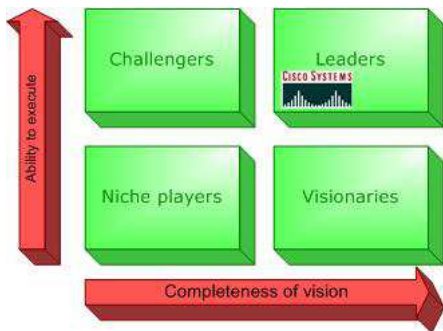
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L3n IP Solutions

Cisco solutions

L3n have chosen to partner with Cisco because they are the proven leader in IP data and voice communications; demonstrating both "completeness of vision" and "ability to execute" in the business communications market.



Why L3n ?

L3n have over 60 years experience in the design, delivery and management of IP solutions and networks. The team has delivered solutions from simple, single site corporate networks, to complex nationwide network solutions for major ISP's.

L3n understands the requirements of SMB's to achieve a very short term return on investment, and that these savings must be made with minimal impact on business processes.

Providing a working solution is just the start. L3n can also provide a range of training, monitoring, management and reporting packages.

At L3n we take time to understand your business needs, providing a solution that will scale with your business. This approach results in fast ROI, and network peace of mind for you.



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